

FINANCIAL MANAGEMENT AND GROWTH OF SMALL AND MEDIUM ENTERPRISES (SMEs) IN PALLISA DISTRICT.

BY

NAKIRIA DOREEN

BU/UP/2018/4180

A RESEARCH REPORT SUBMITTED TO THE FACULTY OF MANAGEMENT SCIENCES, DEPARTMENT OF ECONOMICS AND MANAGEMENT IN PARTIAL FULFILLMENT FOR THE REQUIREMENT OF AWARD OF A BACHELORS DEGREE IN BUSINESS ADMINISTRATION OF BUSITEMA UNIVERSITY.

MAY-2022

DECLARATION

I NAKIRIA DOREEN do declare that this is my personal original piece of work as a result of my

own effort after the approval of the research topic, 'Financial Management on growth of SMEs in

Pallisa District and has never been submitted to any institution, or University for the award of a

Bachelor in Business Administration Accounting and Finance option.

SIGNATURE:

NAME: NAKIRIA DOREEN

i

APPROVAL

This is to certify that the research report done by **NAKIRIA DOREEN** on the topic; '**FINANCIAL MANAGEMENT AND GROWTH OF SMES** has been produced under my supervision and it is now ready for submission to Busitema University, Faculty of Management Sciences.

ACADEMIC SUPERVISOR	
SIGNATURE	
NAME: MADAM SWAFIYYA NAKYEYUNE	
DATE	

ACKNOWLEDGEMNT

I am greatly indebted to the **Almighty God** for the good health and wisdom he has always given me throughout my academic life.

I wish to acknowledge the contribution of all the respondents who participated in the data collection exercise as well as providing useful information concerning the topic under study.

Appreciation goes to my university supervisor **Madam Swafiyya** who has been helpful not only on supervision but also advised and supported me in many ways while carrying out the research exercise. I appreciate her interest and encouragement, expertise and tolerance when I was sometimes a little preoccupied and during times when I lacked any idea concerning research.

I also extend my heartfelt appreciation to, the family of Mr. Ssubi Francis and Mrs. Ssubi Ellen Eva, Aunty Marjorie Lunkuse my friends Kawala Ashanat, Hyenda Juma, and Nkeramihigo Shantari, finally my beloved Father Ojangole Peter, Mother Amoding Mary Kevin for the financial and physical support during the entire Academic life.

DEDICATION

I have a pleasure to dedicate this work to my Sponsors; aunty Marjorie Lunkuse, miss. Ssubi Ellen Eva, Mr. Ssubi Francis, my father Ojangole Peter, for their financial and physical support towards the completion of this report. I also dedicate the report to my Academic supervisor, madam Nakyeyune Swaffiya and my beloved Son Imran Wanjala

If it was not for the support and guidance of those people, this research would not have been completed. I pray that God Almighty may bless them abundantly.

LIST OF ACRONYMS

SMEs	Small and medium Enterprises
FM	Financial Management
AIS	Accounting Information System
FR	Financial Reporting
WCM	Working Capital Management
QFR	
IFRS	International Financial Reporting Standards
ROS	Returns on Sales
IM	Inventory Management
DM	Debt Management
IV	Independent variable
DV	Dependent variables

Table of Contents

DECLARATION	i
APPROVAL	ii
ACKNOWLEDGEMNT	iii
DEDICATION	iv
LIST OF ACRONYMS	v
ABSTRACT	X
CHAPTER ONE:	1
INTRODUCTION	1
1.0 Introduction	1
1.1 Background of study	1
1.2 Statement of the Problem	4
1.3 Purpose of the study	4
1.4 Research objectives	5
1.5 Research questions	5
1.6.0 Scope of the Study	5
1.6.1 Content Scope	5
1.6.2 Geographical Scope	5
1.6.3 Time Scope	6
1.7 Significance of the Study	6
1.8 Conceptual Framework	7
1.9 Definition of key terms	8
Return on sa	8
Quality	8
CHAPTER TWO:	10

LITERATURE REVIEW	. 10
2.0 Introduction	. 10
2.1 Theoretical review	. 10
2.2 Accounting information and the growth of SMEs.	. 11
2.3 Financial reporting and growth	. 12
2.4 Working capital and growth	. 13
2.5 Summary of the literature reviewed	. 14
CHAPTER THREE:	. 15
RESEARCH METHODOLOGY	. 15
3.0 Introduction:	. 15
3.1 Research Design	. 15
3.2 Study Population	. 15
3.3 Sample Size	. 15
Table 3.1 Showing a sample size	. 15
3.4 Sampling method	. 16
3.5 Type of data	. 16
3.5.1 Primary data	. 16
3.5.2 Secondary data	. 16
3.6 Data Collection methods	. 16
3.7 Data Analysis plan	. 16
3.8 Data Analysis Techniques and Methods	. 17
3.9 Reliability and Validity	. 17
3.11 Ethical Considerations	. 17
CHAPTER EOUR:	18

DATA ANALYSIS, PRESENTATION, AND INTERPRETATION OF FINDINGS	18
4.0 Introduction	18
4.1 Response Rate	18
4.2 Demographic Information	18
4.2.1 Gender of Respondents	18
Table 4.1 Gender	18
4.2.2 Age of respondents	19
Table 4.2 Age	19
4.2.3 Length of Operation	19
Table 4.3 Length of operation	19
4.2.4 Form of business	20
Table 4.4 Form of the business	20
4.2.3 Education level	20
Table 4.5 Education level	20
4.3 Descriptive Statistics Accounting information system and growth	21
Table 4.6 Descriptive Statistics Accounting information system and growth	21
4.4 Descriptive Statistics of financial reporting and growth	21
Table 4.7 Descriptive Statistics of financial reporting and growth	22
4.5 Descriptive Statistics Working capital management and Growth	23
Table 4.8 Descriptive Statistics	23
4.5.1 Spearman's Correlation Analysis	24
4.5.2 Regression Analysis	24
Table 5.02 Regression Analysis of Accounting information system	25
Table 5.1 regression analysis of financial reporting	25

Table 5.2 Regression Analysis of working capital	26
CHAPTER FIVE:	27
DISCUSSION OF FINDINGS, CONCLUSION AND RECOMMENDATIONS	27
5.0 Introduction	27
5.1 Discussion of findings	27
5.1.1 Accounting information system and growth	27
5.1.2 Financial Reporting and Growth	27
5.1.3 Working capital management and Growth	28
5.3 Conclusion	29
Mode of accounting, procedure and regulations and accounting systems	29
5.4 Recommendations	29
5.5 Limitations	29
5.6 Recommendations for further studies	30
REFERENCES	31
APPENDICES	32
Appendix I: Letter of Introduction	32
Appendix II: Questionnaire	32
Appendix III: Work Plan	37
Appendix IV: Research Budget	38

ABSTRACT

This study examined on the effect of financial management on growth of SMEs in Pallisa District. The study applied a cross sectional research design and descriptive approach. Data were collected from 45 as a target population with accessible unit of inquiry being 40 respondents. Data were collected with the aid of a closed ended questionnaire and statistical package for social sciences was used for analyzing data from which frequency tables, descriptive statistics, reliability, validity, correlation and regression results were obtained. The study findings revealed that there is a positive and significant effect between accounting information system and growth of SMEs, financial reporting and growth, and working capital management on growth of SMEs. The study therefore recommends that to improve on growth of SMEs, there is need of a proper working capital management, and adopting a proper accounting information system, with a proper reporting system.

CHAPTER ONE:

INTRODUCTION

1.0 Introduction

This chapter presents the introduction, background of the study, problem statement, purpose of the study, objectives, research questions, scope of the study, conceptual framework, significance of the study, and definitions of key terms.

1.1 Background of study

Small and Medium enterprises (SMEs) make important contributions to economic and social development of the country. The small business sector is often looked upon as an economic seedbed where entrepreneurship is fostered and new ideas are tried out (Anderson, 1997). Given the great potential of SMEs to bring about social and economic development, it is of no surprise that the growth of the SMEs heavily depends on the business owner or manager (Menasha, 2020). Growth of small and medium enterprises has been commonly affected due to numbers of factors. For example; globally, according to Fairlie (2020) in California, the study revealed interesting findings in that SMEs in some parts of the country experienced the largest losses, eliminating 41% of business owners. Latinx also experienced major losses with 32%t of business owners disappearing between February and April 2020. Immigrant business owners suffered a large drop of 36%, and female business owners suffered a disproportionate drop of 25%.due to low sales and low customer satisfaction in those firms hence a low growth of SMEs in California.

According to Alexander at el (2020) in Colombia. His results also indicated a poor growth in SMEs in that the low quality of products and poor customer care had already caused massive dislocation among small businesses, 43% of businesses had temporarily closed, and nearly all of these closures were poor customer satisfaction, also other businesses reported having reduced their active customer relations by 39% since January due to low quality product. The decline was particularly sharp in the Mid-Atlantic region where 54% of firms were closed and employment was down by 47% hence a low growth of SMEs in Colombia.

REFERENCES

Robert Fairlie 1 May 23, 2020, the Impact of Covid-19 on Small Business Owners: Evidence of Early-Stage Losses from the April 2020 Current Population Survey

Alexander W. Bartik, Marianne Bertrand, Zoë B. Cullen, Edward L. Glaeser, Michael Luca, and Christopher T. Stanton. 2020. "How Are Small Businesses Adjusting to COVID-19? Early Evidence from a Survey. NBER Working Paper No. w26989.

Bohn, Sarah, Marisol Cuellar Mejia, and Julien Lafortune. 2020. "The Economic Toll of COVID-19 on Small Business," Public Policy Institute of California.

Boston, Thomas D. 1999. "Generating Jobs Through African American Business Development", in J. Whitehead and C. Harris, eds. Readings in Black Political Economy (Dubuque: Kendall Hunt).

Boston, Thomas D. 2006. "The Role of Black-owned Businesses in Black Community Development" ed. Paul Ong, Jobs and Economic Development in Minority Communities: Realities, Challenges, and Innovation. Temple University Press

Siyanbola, Trimisiu. et al (2019). Accounting information systems and small/medium scale enterprises (smes) performance.

Emad Harash. (2017). Accounting Performance of SMEs and Effect of Accounting Information System: A Conceptual Model.

ALPHONCE OSIRE ODERO (2014). The effect of accounting information system quality on financial performance of smes in Nairobi County

Akanbi Taibat Adenike and Jonathan Oyerinde Adewoye (2018). Investment in accounting information system and sales growth: An investigation of Nigeria small and medium enterprise