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**INDUSTRIAL TRAINING REPORT CARRIED OUT WITH ACILA
LIMITED COMPANY LOCATED IN SOROTI (U)**

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COURSE DIPLOMA IN CROP PRODUCTION AND MANAGEMENT

COURSE CODE 1208

DATE FROM 28TH FEB TO 28TH APRIL



of

**TO BE SUBMITTED TO BUSITEMA UNIVERSITY ARAPAI CAMPUS FOR THE
PARTIAL FULFILMENT OF A DIPLOMA IN CROP PRODUCTION AND
MANAGEMENT**

DECLARATION

I hereby declare that this report is my own work and it has never been submitted to any university or any institute of higher learning for any award.

Aguti Mary, Signature *[Signature]* Date... *18/05/2022*

This report was submitted with ~~both~~ the approval of my Field supervisor Mr. Aduka John Robert,

Signature *[Signature]* Date



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DEDICATION

I dedicate this report to the almighty God for the gift of life, my dear husband Mr. Engwau Anthony my beloved Mother Miss Arionga Melda

It's with great pleasure that I acknowledge the responsible parties who supported me during the course of my industrial training.

My sincere thanks go to my field supervisor Mr. John Robert Aduka (field officer Amuria district) for the time he devoted in guiding me throughout my industrial training.

And finally I benefited from the excellent cooperation of my colleagues and friends and am deeply grateful for their valuable contribution

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LIST OF ABBREVIATIONS

E.g.	For example
CSA	Climate smart agriculture
ENT	Enterprise
ISSD	Integrated seed sector development
Vas	Village agents
NAADS	National agricultural advisory services
IFDC	International fertilizers development center
NPK	Nitrogen phosphorous sodium
DAP	Di-ammonium phosphate
PHM	Post-harvest management
PHI	Post-harvest interval
GAPS	Good agronomic practices
M&E	Monitoring and Evaluation
LSB	Local seed business
CRAFT	Climate Resilient Agriculture for Tomorrow
FFS	Farmer field school
Kg	Kilogram
ml	Milliliter
Ltd	Limited
GRN	Goods received note

LIST OF TABLES AND FIGURES

Figure 1 showing the summary of supply chain and value chain actors.

Table 1 showing Acila products and services offered to customers.

Figure 2 showing the hierarchy of Acila ENT Ltd.

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ABSTRACT

The entire report is summarized here. The preliminary parts of the report consist of the cover page, declaration, acknowledgement, table of contents, list of abbreviations, and list of tables and abstract. It then covers the introduction, location of Acila ENT Ltd, including the history, background information, products and service description. It also contains all the other three chapters which contain the activities done, impacts of the industrial training, responsibilities undertaken, all the correlation of the activities with lecture room knowledge including the conclusion and recommendation.

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CHARPTER ONE

1.0 INTRODUCTION

Acila Enterprises Limited located Along Popatal Road P.O.BOX.472. SOROTI

Email:acilaagroservices@gmail.com

1.1 History of the company.

Having started operations in 1996 as a grain stocking centre for bulking and storage of produce for bulk resale, Acila registered as a limited liability company in 2008 with a vision of being a leader in agribusiness with a passion for quality products and services and a mission of providing quality products and services to predominantly agricultural economy for the prosperity of all involved. Acila Enterprises Ltd is one of the biggest buyers of grains in Teso and Karamoja region with the potential to supply the international market through the East African Grain Council and Uganda Grain council (where she is a member).

With a well-structured trading supply chain system comprising of farmer groups supplying the company through the village agents' aggregation points, Acila's marketing strategy is to integrate the 9,000 smallholder farmers in Teso and Karamoja sub-regions of Uganda into the national and regional markets. The company will tap into this opportunity for marketing soybean, maize, sorghum, green gram, millet, etc. produced locally, through establishing linkages with the biggest buyers and processors.

Acila will capitalize on its network of village agents to deliver to farmer's early maturing and drought tolerant seeds, extension services, a ready market, subsidized tractor services (ploughing), and start-up business kits for women and youth. Acila will also leverage on its existing relationship with the Integrated seed sector development programme (ISSD) who will provide support in the production of quality declared soybean seed. This will help to ensure that the smallholder farmers through their groups have access to quality soybean seeds to enhance their yields. Women and youths will also be supported to engage in contract farming with Acila, and also strengthened as buying or delivery agents for both produce and inputs. Acila will facilitate the agents by pre-financing and mentoring them to enable them act as primary aggregation focal points.

As a sustainability strategy, Acila will form MOU's with different stakeholders to provide products and services to Acila and smallholder farmers. Acila will maintain these relationships