



**FINANCIAL REGULATION, FINANCIAL INNOVATION,
PORTFOLIO DIVERSIFICATION AND PROFITABILITY
OF FINANCIAL INSTITUTIONS IN KAMPALA
CAPITAL CITY AUTHORITY**

**OESE EMMANUEL
REG. NO. BU/GS17/MBA/7
emmanueloese@gmail.com / 0772-397-244**

**A RESEARCH DISSERTATION SUBMITTED TO THE DIRECTORATE OF
GRADUATE STUDIES, RESEARCH AND INNOVATION IN PARTIAL
FULFILLMENT OF THE REQUIREMENTS FOR THE AWARD OF THE
DEGREE OF MASTER OF BUSINESS ADMINISTRATION
(ACCOUNTING AND FINANCE OPTION)
OF BUSITEMA UNIVERSITY**

PLAN A

February, 2021

DECLARATION

This research dissertation is my original work and has never been presented to this university or to any other institution for partial fulfillment for any award.

Signature:

Name: **OESE EMMANUEL**

Reg. No: **BU/GS17/MBA/7**

Date:

SUPERVISOR(S) APPROVAL

This research dissertation is submitted as a partial fulfillment for the award of **Master of Business Administration (*Accounting and Finance Option*)** of Busitema University with our approval as the academic supervisor(s),

1. Musenze Ibrahim Abaasi, *PhD*

Dean, Faculty of Management Sciences

Faculty of Management Sciences

Busitema University.

Signature:.....

Date:

2. Nangoli Sudi, *PhD*

Senior Lecturer, Department of Economics and Management

Busitema University.

Signature:.....

Date:

3. Mr. Esuku Joseph, *MBA*

Head of Department of Economics and Management

Faculty of Management Sciences

Busitema University.

Signature:.....

Date:

DEDICATION

To my family members including; Ms. Achai Elizabeth, Ms. Isoto Stella and dear children for their love and ceaseless prayers.

To my siblings; Ogema, Pulgeria, Paul, Peter, Charles and Ekisa for their encouragement.

ACKNOWLEDGEMENT

I am greatly honored to express my gratitude to my supervisors; Dr. Musenze Ibrahim Abaasi, Dr. Nangoli Sudi and Mr. Esuku Joseph for their invaluable guidance, wise counsel and patience for which I am extremely indebted.

Special thanks go to God for the gift of life and health and my family members for the moral support and endurance during my absence whenever I leave for studies at Busitema University, Pallisa. I pray that God rewards them abundantly.

Sincere gratitude and appreciation go to Mr. Oturu Michael Okallang, my accounting officer for the financial support provided. I also owe special appreciation to Mr. Mayende Sifuna Thomas for his vital guidance towards this study.

To my friends, colleagues in the MBA class for discussions and study materials shared in regard to this study.

TABLE OF CONTENTS

DECLARATION	i
SUPERVISOR(S) APPROVAL	ii
DEDICATION	iii
ACKNOWLEDGEMENT	iv
LIST OF TABLES	viii
LIST OF FIGURES	ix
ABBREVIATIONS AND ACRONYMS	x
ABSTRACT	xi
CHAPTER ONE	1
INTRODUCTION.....	1
1.1 Background of the Study	1
1.2 Problem Statement	4
1.3 Study Purpose	4
1.4 Research Objectives.....	4
1.5 Study Hypotheses.....	5
1.6 Study Scope	6
1.6.1 Conceptual Scope.....	6
1.6.2 Geographical Scope	6
1.6.3 Time Scope	6
1.7 Study Significance	6
1.8 The Conceptual Frame Work.....	7
1.9 Description of the Conceptual Model	7
1.10 Organization of the Dissertation.....	8
CHAPTER TWO	9
LITERATURE REVIEW.....	9
2.1 Introduction.....	9
2.2 Theoretical Literature Review	9
2.3 Schumpeter's Innovation Theory of Profits.....	9
2.4 Portfolio and Firm Diversification Theory	9
2.5 Public Interest and Economic Theory of Regulation	10
2.6 Financial Innovations.....	10
2.7 Portfolio Diversification	11
2.8 Financial Regulation	12
2.9 Profitability of Financial Institutions	13
2.10 Financial Institutions in Uganda	14

2.11 Financial Innovations and Profitability in Financial Institutions	15
2.12 Portfolio Diversification and Profitability of Financial Institutions	16
2.13 Financial Regulation and Profitability of Financial Institutions	16
2.14 Financial Innovations and Financial Regulations of Financial Institutions	17
2.15 Portfolio Diversification and Financial Regulation	18
2.16 The Mediating Role of Financial Regulation.....	18
2.17 Mediating Role of Financial Regulationin the Relationship between Financial Innovations and Profitability of Uganda's Financial Institutions	19
2.18 Mediating Role of Financial Regulation in the Relationship betweenPortfolio Diversification and Profitability of Uganda's Financial Institutions	19
2.19 Chapter Summary	20
CHAPTER THREE	21
RESEARCH METHODOLOGY	21
3.1 Introduction.....	21
3.2 Research Design.....	21
3.3 Study Population.....	21
3.4 Sample Size.....	21
3.5 Sampling Techniques.....	22
3.6 Data Sources	22
3.7 Data Collection Instruments.....	23
3.8 Conceptualization, Operationalization and Measurement of Study Variables	23
3.8.1 Profitability of Financial Institutions	23
3.8.2 Financial Innovation	24
3.8.3 Portfolio Diversification	24
3.8.4 Financial Regulation	24
3.9 Data Quality Control.....	25
3.9.1 Reliability.....	25
3.9.2 Validity	25
3.10 Data Processing and Analysis.....	26
3.11 Ethical Considerations	27
3.12 Chapter Summary	28
CHAPTER FOUR.....	29
PRESENTATION AND INTERPRETATION OF FINDINGS	29
4.1 Introduction.....	29
4.2 Demographic Characteristics	29
4.3 Correlation Analysis	31

4.3.1 Financial Innovation and Profitability	32
4.3.2 Portfolio Diversification and Profitability	32
4.3.3 Financial Regulations and Profitability.....	32
4.3.4 Financial Innovation and Financial Regulation	<u>32</u>
4.3.5 Portfolio Diversification and Financial Regulation	32
4.4 Regression Analysis.....	33
4.5 Testing of Mediation.....	38
4.5.1 The Mediation of Financial Regulation in the Relationship between FinancialInnovation and Profitability	38
4.5.2 The Mediation of Financial Regulation in the Relationship between Portfolio Diversification and Profitability	40
4.6 Summary of Tested Hypotheses	41
4.7 Chapter Summary	41
CHAPTER FIVE	42
DISCUSSION, CONCLUSION AND RECOMMENDATION.....	42
5.1 Introduction.....	42
5.2 Discussion of Findings.....	42
5.2.1 Financial Innovation and Profitability	42
5.2.2 Portfolio Diversification and Profitability	42
5.2.3 Financial Regulation and Profitability	43
5.2.4 Financial Innovation and Financial Regulation	44
5.2.5 Portfolio Diversification and Financial Regulation	45
5.2.6 The Mediating Role of Financial Regulation in the Relationship between Financial Innovation and Profitability	46
5.2.7 The Effect of Financial Regulation on the Relationship between Portfolio Diversification and Profitability	47
5.3 Conclusion	48
5.4 Recommendations	49
5.5 Limitation of the Study	50
5.6 Areas for Further Study.....	50
REFERENCES.....	52
APPENDICES	59
APPENDIX 1: Questionnaire	59
APPENDIX 2: List of Licensed and Regulated Financial Institutions in Uganda.....	65
APPENDIX 3: Letter of Introduction	67
APPENDIX 4: Evidence of Research Acceptance from Financial Institutions	68

LIST OF TABLES

Table 3.1: Reliability Statistics	25
Table 3.2: Validity Statistics.....	26
Table 4.1: Respondents Demographic Characteristics.....	29
Table 4.2: Pearson Correlation Analysis.....	32
Table 4.3: Regression between Financial innovation and profitability	33
Table 4.4: Regression between Portfolio diversification and profitability	34
Table 4.5: Regression between Financial regulation and profitability.....	35
Table 4.6: Regression between financial innovation and Financial regulation.....	36
Table 4.7: Regression between Portfolio diversification and Financial regulation	37
Table 4.8: Mediation of financial regulation between Financial innovation andProfitability	38
Table 4.9: Mediation of financial regulation between Portfolio diversification and Profitability	40
Table 4.10: Summary of tested Hypotheses.....	41

LIST OF FIGURES

Figure 1: Conceptual framework.....	7
Figure 2: Mediation relationship of financial regulation between Financial innovation and Profitability	39
Figure 3: Mediation relationship of financial regulation between Portfolio diversification and Profitability	40

ABBREVIATIONS AND ACRONYMS

AMFIU	Association of Micro-Finance Institutions of Uganda
ATMs	Automated Teller Machines
BCBS	Basel Committee on Bank Supervision
BoU	Bank of Uganda
CAR	Capital Adequacy Ratio
COSASE	Committee on Commissions, Statutory Authorities and State Enterprises
CVI	Content Validity Index
FIs	Financial Innovations.
FRs	Financial Regulations
FSB	Financial Stability Board
HHI	Hirschman-Herfindahl Index
IADI	International Association of Deposit Insurers
ICT	Information Communication Technology
IMF	International Monetary Fund
MDIs	Micro-Deposit Taking Institutions
NIM	Net Interest Margin
NPLs	Non-Performing Loans
POS	Point of Service
PwC	PricewaterhouseCoopers Private Limited
ROA	Return on Asset
ROE	Return on Equity
RTGS	Real Time Gross Settlement
SACCOs	Savings and Credit Cooperative Associations
USA	United States of America
VSLAs	Village Savings and Loans Associations.

ABSTRACT

This study investigated the mediation role of financial regulation in the relationship between financial innovation and portfolio diversification with profitability of financial institutions in Kampala Capital City Authority. The study applied a cross-sectional research design and quantitative approach to study the relationship between variables as outlined in the study objective. The population comprised 33 formal and regulated financial institutions (24 commercial banks, 4 credit institutions and 5 MDIs). From each financial institution, four respondents were purposively selected to participate in the study and these formed the unit of inquiry. These included supervisors, credit officers, business development officers and managers. Questionnaires were used to collect relevant data for the study. Data were analyzed using *SPSS version. 22.0*. Pearson Product Rank correlation coefficient was used to test the association between the dependent variable and independent variables, and the regression test was used to find out how profitability varied with financial innovation, portfolio diversification and regulation. *Med-graph* application for testing mediation effect was also used. The findings established that financial innovations, portfolio diversification and financial regulation are positively associated with profitability. A significant positive relationship between financial innovation, portfolio diversification and financial regulation was established. The study also revealed that financial regulation does not mediate the relationship between financial innovation, portfolio diversification and profitability. The study also confirmed that financial innovation, portfolio diversification and financial regulation are essential in improving profitability. The study recommended that financial institutions should embrace appropriate ICT-based applications so as to reduce operational costs, improve decision making processes, facilitate on-line transactions, enhance efficiency and customer satisfaction to achieve improved profitability and sustainable growth.

Keywords: *Financial Regulation; Financial Innovation; Portfolio Diversification; Firm Profitability*